8 JANUARY 2025



# **SEB Nordic Seminar**

#### **SVEN BØRRE LARSEN - CFO**



#### **Forward-Looking Statements**

All statements in this presentation other than statements of historical fact are forward-looking statements, which are subject to a number of risks, uncertainties and assumptions that are difficult to predict and are based upon assumptions as to future events that may not prove accurate. These factors include volatile market conditions, investment opportunities in new and existing markets, demand for licensing of data within the energy industry, operational challenges, and reliance on a cyclical industry and principal customers. Actual results may differ materially from those expected or projected in the forward-looking statements. TGS undertakes no responsibility or obligation to update or alter forward-looking statements for any reason.

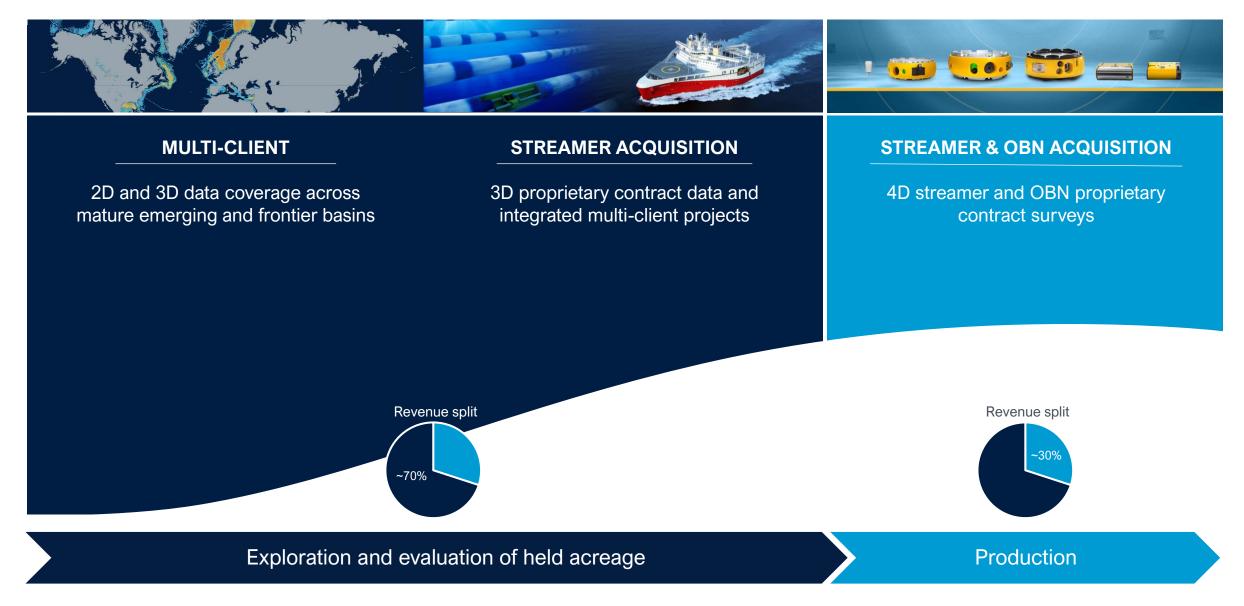
### The New TGS With Offerings Across the Value Chain





Providing the insights and solutions needed for today and anticipating the challenges of tomorrow

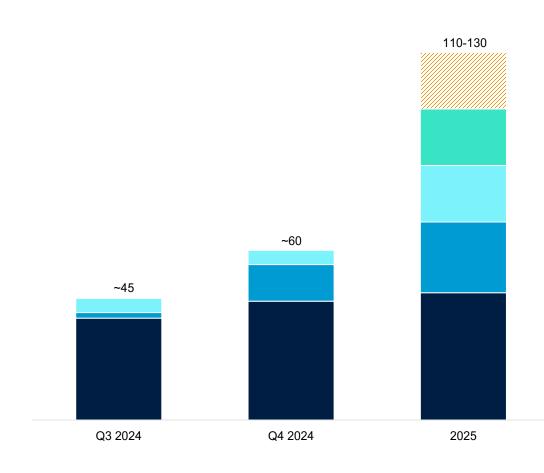
#### TGS Revenue Generation Through E&P Project Lifecycle



## **Merger Synergies**

#### SYNERGY EST. 2024–2025, USDM (RUN-RATE)

Personnel cost
Refinancing
Upside from low-end
Other opex
Vessel utilization



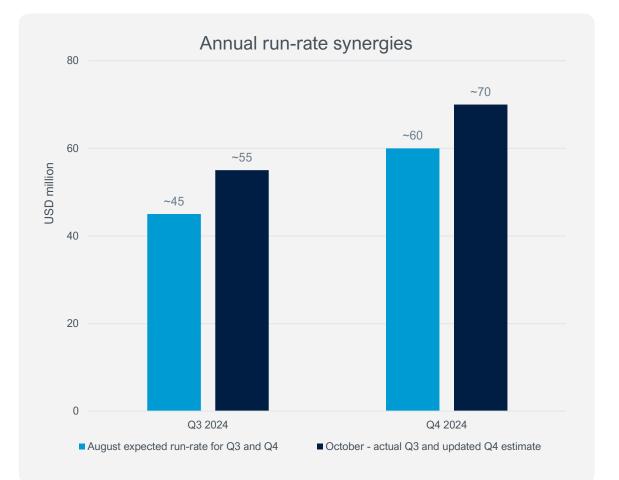
TGS

- Synergy target upgraded to USD 110–130 million
  - Up from original target USD 90–110 million guidance
- Estimate of P&L integration cost<sup>1</sup>:
  - ~USD 5 million in Q4 2024 (co-location / marketing)
  - ~USD 5 million in 2025 (redundancy / data management)
- Additional synergies from deferred tax assets, not included in the USD 110–130 million target

Incurred merger related costs in Q3 2024 of USD 16.4 million. Excludes approximately USD 10–12 million of vacated office leases, portion of 2024 and 2025 IT / ERP integration cost will be capitalized.

### **Merger Integration Status**



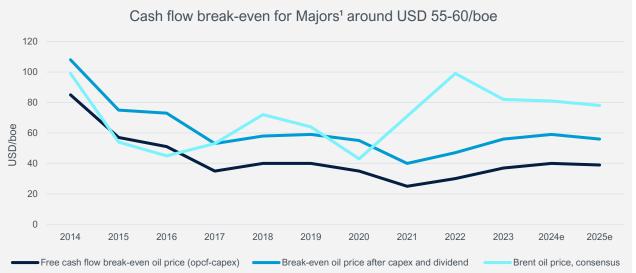


- Following completion of reorganization process in Q3, TGS has realized synergies<sup>1</sup> quicker than previously guided
  - Q3 increased from ~45 million to ~55 million
  - Q4 increased from ~60 million to ~70 million
- Remain on track to deliver annual synergies within the guided range of USD 110-130 million by year-end 2025

## Volatile Oil Price, but Significantly Above Break-even





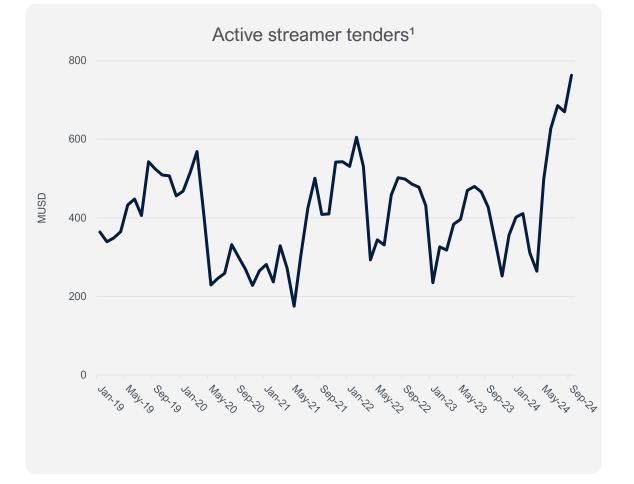


- Geopolitical tension and macro uncertainty cause oil price volatility
- Energy companies tend not to make material changes to investment plans based on short-term oil price fluctuations
- Current oil price well above energy companies' break-even levels
- TGS revenues have exposure through the E&P project cycle

<sup>1</sup>Equinor, ENI, bp, Total Energies, Shell, Repsol, Chevron, Exxon, ConocoPhillips. Source lower graph: SpareBank 1 Markets & Factset

#### **3D Streamer Contract Tenders**





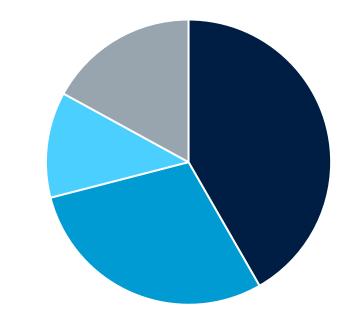
- Significant increase in streamer tenders since April
- Leads remains at a high level
- Several opportunities expected to be concluded over the coming months

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#### **Order Backlog & Inflow**



#### Expected timing of contract backlog revenue recognition

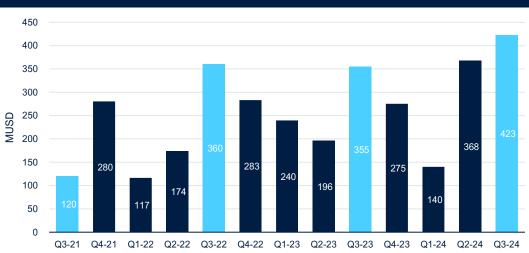




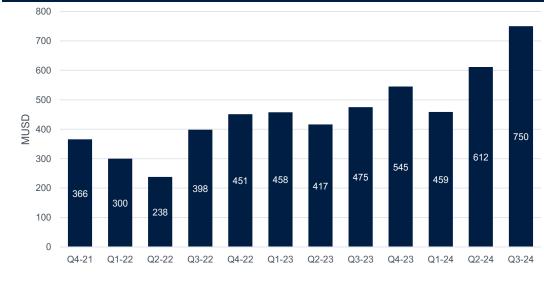
#### **Expectations for Q4 2024:**

- Normalized OBN crew count ~3.5
- Streamer 3D fleet utilization ~70%
- Multi-client investment of USD 100-125 million



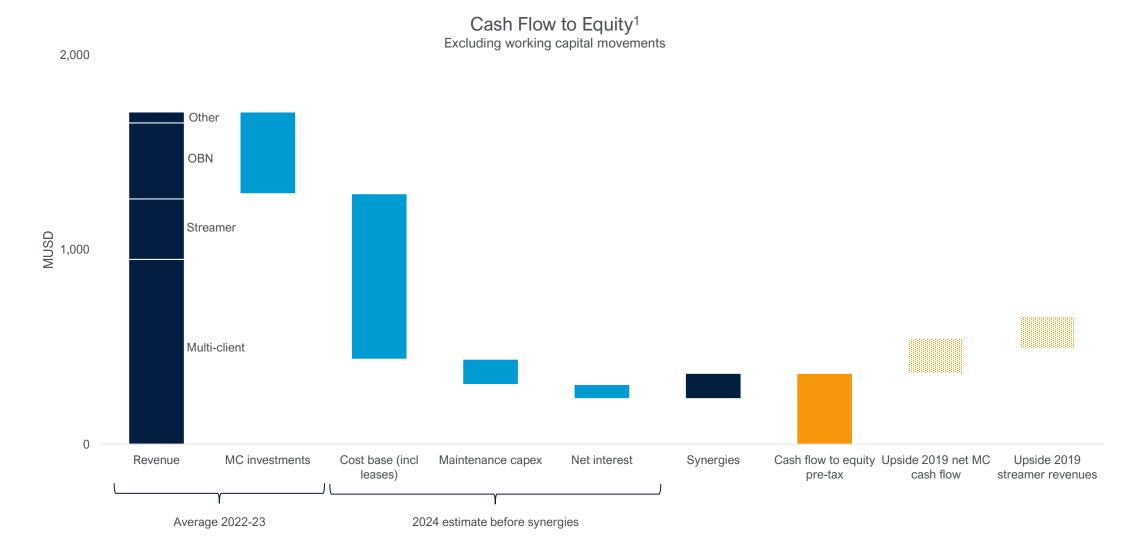






## Strong Earnings and Cash Flow Generation Potential

TGS



<sup>1</sup> Simplified illustration of cash flow before movements in net WC and certain other balance sheet items, tax, net debt repayments, dividends and buybacks.

#### **Clear Capital Allocation Priorities**



Maintain solid balance sheet

- Target net debt (ex. leases) of USD 250-350 million
  - Net debt (ex. leases) of USD 425 million and USD 581 million (incl. leases) as of end Q3 2024
- Maintain strong liquidity through the cycle

Disciplined organic investments

- MC investment: aim to yield sales-to-investment in line with historical levels
- Streamer fleet: Maintaining current capacity
- **OBN:** Growth in line with market and enhanced focus on maintaining margins

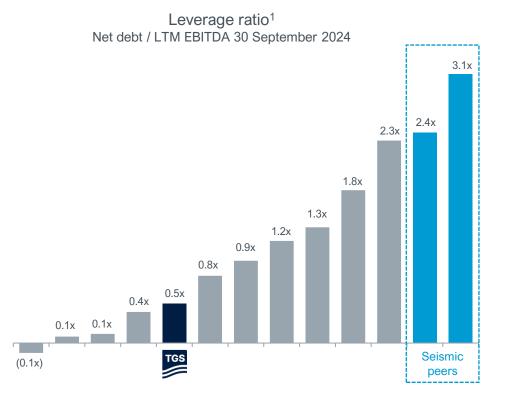
Prudent distribution to shareholders

- Pay a stable dividend on a quarterly basis
  - Annual dividend level decided in the beginning of the year based on long-term cash flow outlook
- Additional distribution potential through buybacks and/or dividends to manage net debt within targeted range

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#### Substantial Upgrades of Credit Ratings





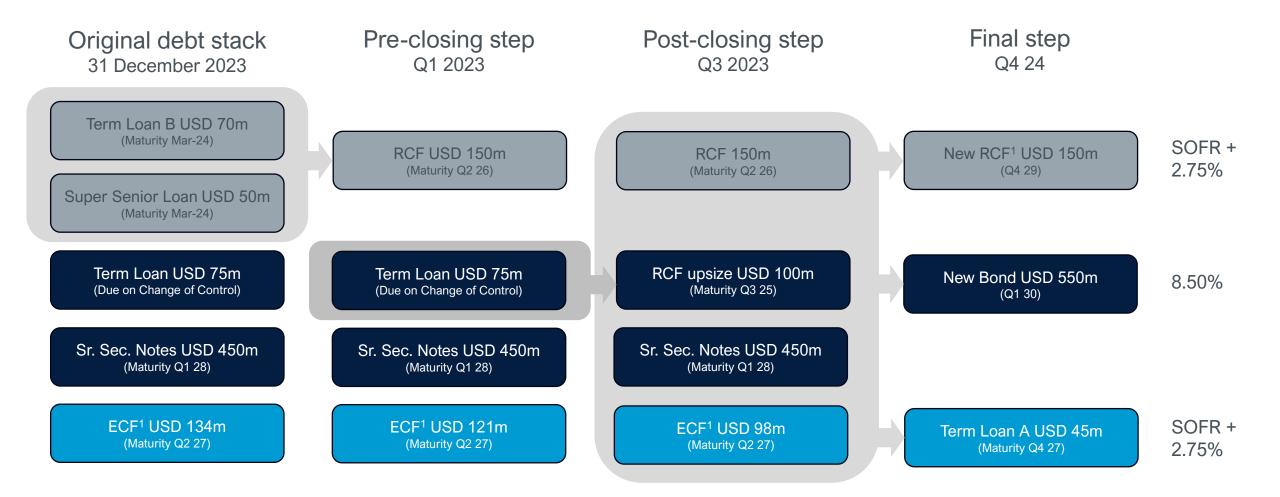
- S&P upgraded rating three notches to BB- stable outlook from B- assigned to PGS prior to merger
- Moody's upgraded two notches to Ba3 stable outlook from B2 assigned to PGS prior to merger
- Target net debt level of USD 250-350 million

Source: Company data.

<sup>&</sup>lt;sup>1</sup> Aker Solutions, Baker Hughes, BW Offshore, DOF, Haliburton, Seadrill, Shearwater, SLB, Subsea 7, Technip, TGS, Valaris and Viridien.

#### **TGS Refinancing Process**





#### Summary



A premier integrated energy data company with offerings from A-Z

- Leading position in all segments
- Becoming the preferred partner of the energy data industry
- Higher exposure towards Production

Ahead of plan for realizing synergies

Strong earnings and cash flow generation potential

Clear capital allocation priorities