



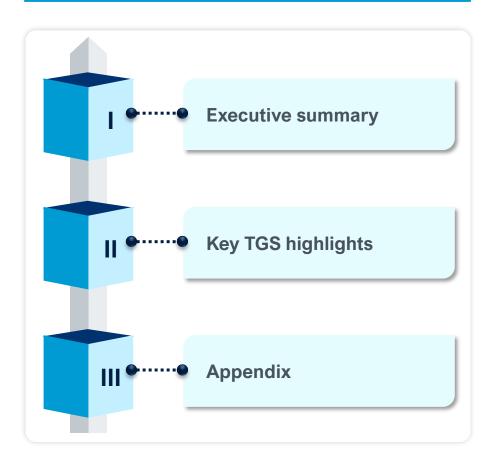
TGS – a highly compelling value proposition

November 2024

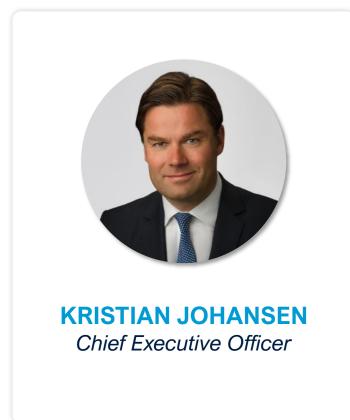
Agenda and speaker introduction

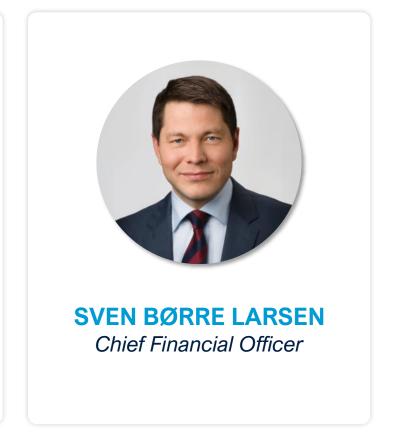


Presentation agenda



Today's speakers







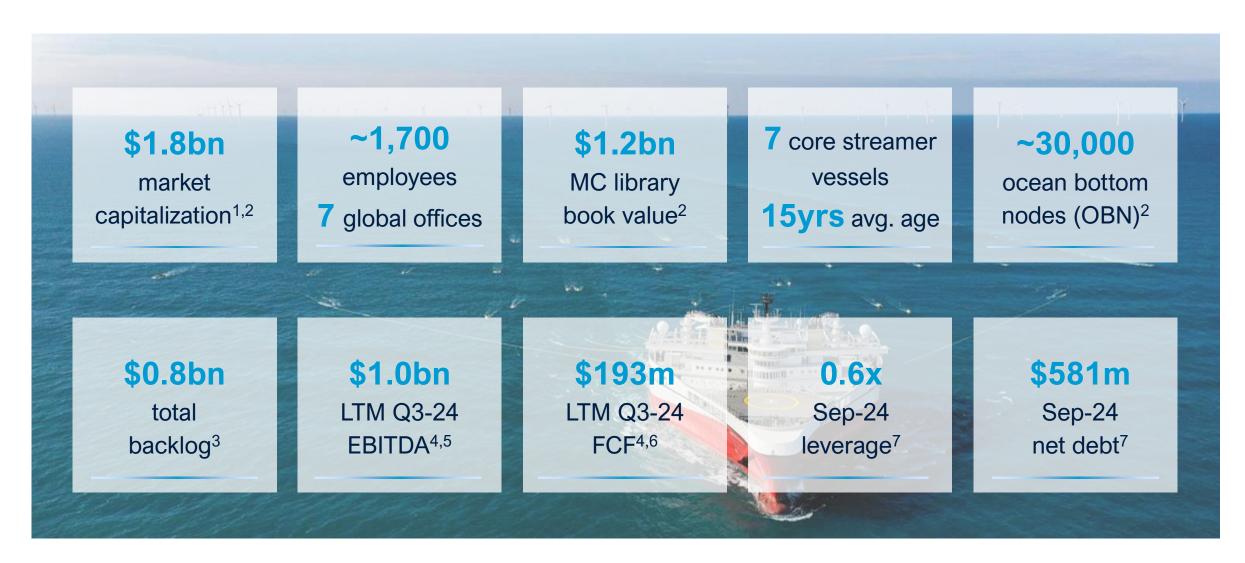
Executive summary

Key TGS highlights

Appendix

TGS at a glance





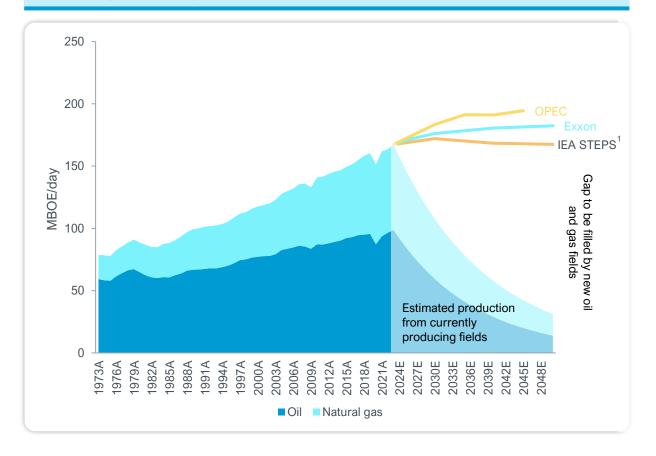
Source: Company information

Notes: ¹ TGS is listed on the Oslo Stock Exchange (OSE) and included in the OBX index. Tradable at OTCQX in New York, USD/NOK: 0.095; ² Data as of September 30, 2024; ³ Percentage-of-completion ("POC") figures as of September 30, 2024; ⁴ Non-IFRS financial measure. See appendix for more information; ⁵ Calculation based on pro-forma financials for periods FY2023, 9M 2023 and 9M 2024; ⁶ Calculation based on combined financials for periods FY2023, 9M 2023 and 9M 2024; includes one-off merger costs of ~\$28m; ⁷ Net debt includes lease liabilities

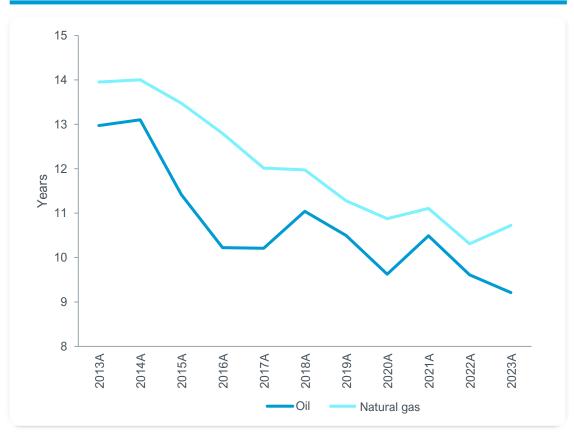
Very attractive market fundamentals spurring E&P spending...



Oil and gas supply



Major IOCs' reserve life²



...supported by strong tailwinds in both conventional and new energies



- Enhanced recovery techniques and near-field exploration are reducing cycle times and boosting efficiency
- The industry is experiencing significant M&A activity, driven by the need for growth
- Gradual increase in exploration spending as companies seek new reserves and opportunities



Seismic industry

- Mature basins like the Norwegian Continental Shelf and Gulf of Mexico continue to see increasing demand for seismic data
- Multi-client seismic surveys allow cost-sharing and risk mitigation, attracting ongoing investment
- Seismic vessel market consolidation has led to more efficient asset utilization and improved profitability for service providers



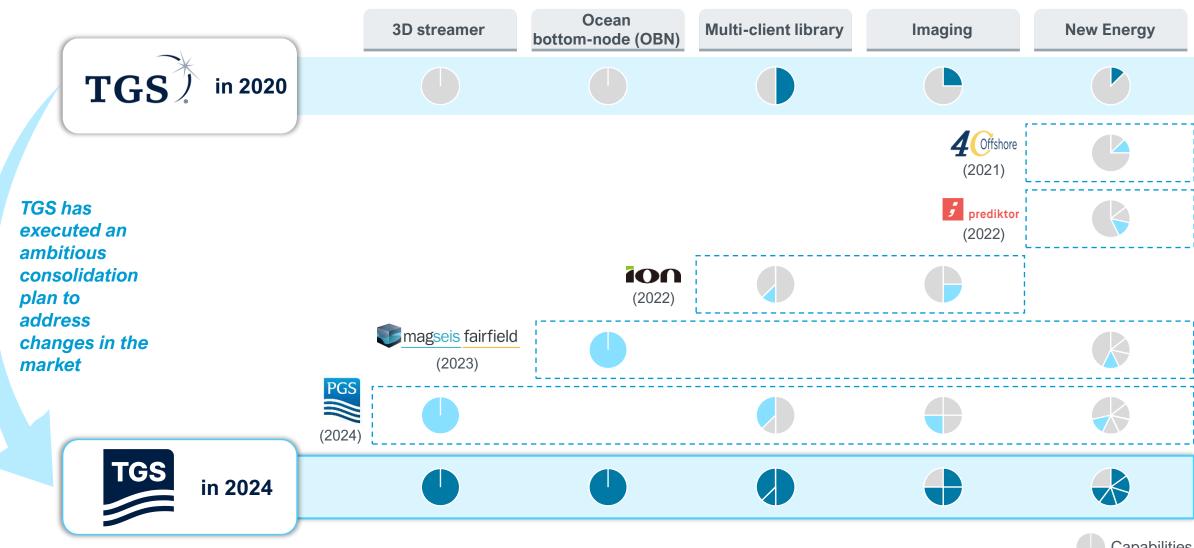
New Energy

- The transition to new energy sources is creating demand for advanced data solutions
- Focus on delivering energy that is secure, cost-effective, and environmentally sustainable
- Abundance of growth opportunities in the emerging new energy sector



TGS is adapting to market trends





Source: Company information

Capabilities

Combination with PGS is a key strategic milestone



Establishing the premier energy data company

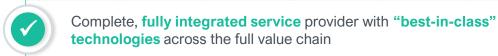
- The transaction was completed on July 1, 2024
- Former TGS and PGS shareholders own approximately 2/3 and 1/3 of the combined company, respectively



Highly visible pathway to realize substantial synergies



Strategic rationale













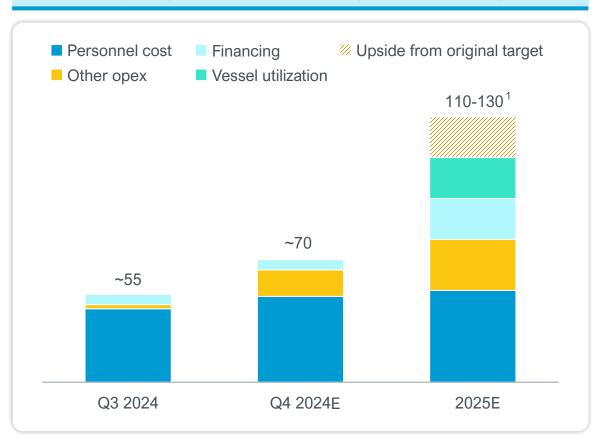
Source: Company information

Notes: 1 Excluding integration costs of \$20-25m across 2024-25E

TGS is on track with its integration and value creation plan







- Increased annual synergies target of \$110–130m¹
 - Vs. revised \$90-110m guidance in Q2 2024
 - Vs. original \$50m+ guidance at the announcement of the merger
- ~\$20-25m integration costs across 2024-25E2:
 - \$10–15m in Q3 2024 (redundancy / tech)
 - ~\$5m in Q4 2024E (co-location / marketing)
 - ~\$5m in 2025E (redundancy / data management)

 Additional synergies expected from deferred tax assets, not included in the \$110–130m¹ target

TGS' new compelling value proposition





Strategic play on increasing exploration activity

- Advanced data and intelligence for clients and partners in the energy sector
- Early in the cycle
- Seismic required for oil and gas exploration
- RRRs at a historically low level



Preferred partner through entire value chain

- Cutting-edge technology and solutions spanning the entire energy value chain
- Significant exposure to both exploration and life-of-field phases
- Well data and monitoring including OBN and CCS



Attractive and industry-leading assets

- MC library with extensive coverage across mature, emerging and frontier basins worldwide
- Modern seismic fleet with the highest average streamer capacity



Rapidly growing exposure towards energy evolution

- Data insights and software solutions for carbon storage, offshore wind and solar power
- Strong position in the offshore wind market



Strong balance sheet and cash generation capacity

- Prudent capital allocation with strong historical track record
- Strong balance sheet providing resilience and optionality

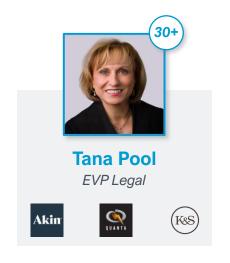
Source: Company information

World-class leadership team with best combination of talent from TGS and PGS











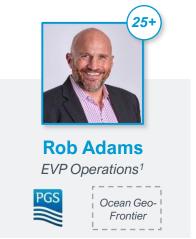














Executive summary

Key TGS highlights

Appendix

Key TGS highlights



1

The premier energy data company with a sizeable, vertically integrated business model

- One-stop shop with full seismic and data offering across the energy data value chain
- Consistently retained scale leadership in the energy data industry through the years



2

Global leader in multi-client data with the largest seismic library in the world

- Strong focus on building relationships and partnerships in priority basins
- The industry's largest and most modern multi-client library with a track record of strong return on investment





Best-in-class streamer fleet and leading OBN expertise

- Best-in-class industry and modern streamer fleet operating in a significantly consolidated data acquisition market
- The industry's leading OBN player with additional diversification and resilience through production-based revenues



4

Expanded energy transition offering with CCS and offshore wind exposure

- New energy presents an attractive opportunity providing a clear growth path
- TGS is among the first movers in the industry with its integrated new energy value proposition



5

Strong cashflow generation with highly visible pathway to realize substantial cost synergies

- Robust earnings with strong cash flow generation potential and outlook
- On track with value creation plan, providing incremental cash generation



6

Prudent financial policy and strong liquidity providing significant downside resilience

- Solid balance sheet with a low leverage and strong liquidity
- Robust financial policy backed by historical track record of prudent capital structure management



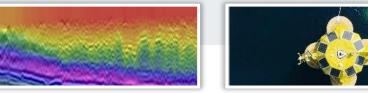
Integrated offering across the energy data value chain













Multi-client

- Extensive data coverage
- Spanning across mature, emerging and frontier basins worldwide

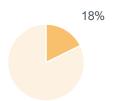
Streamer Acquisition

- 7¹ fully equipped high-quality vessels
- GeoStreamer technology
- Leading operational track-record and reputation



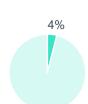
OBN Acquisition

- ~30,000 mid / deepwater nodes
- Advanced OBN technology
- Leading operational track record and reputation



Advanced Imaging

- Premium offering of advanced imaging technologies
- Combination of onpremise and cloudbased high-performing computing capacity



New Energy

- Strong position in the offshore wind market
- Positioned for extensive growth in the CCS and solar markets
- Technology add-ons to TGS existing offering

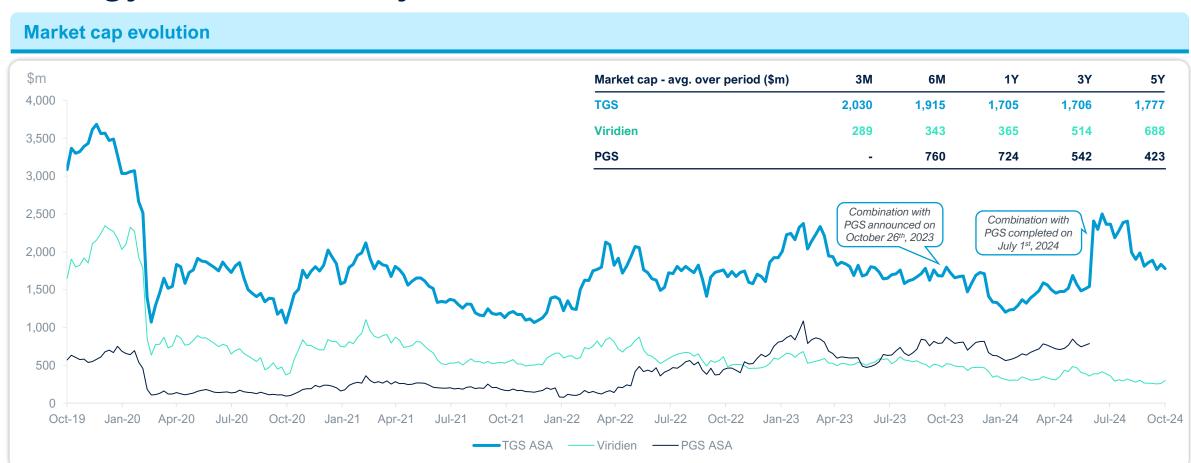




Revenue LTM Q3-24²

TGS has consistently retained its scale leadership in the energy data industry





- TGS has consistently remained the leading energy data company with significant scale in terms of market capitalization
- TGS' market cap is currently ~6x of Viridien

Strong focus on building relationships and partnerships in priority basins



U.S. GULF OF MEXICO

- Strong technology intensity
- High number of active clients
- Strong TGS data position

BRAZIL

- Need for next gen data and 4D in mature areas
- Attractive frontier basins opening up
- Strong TGS data position

WEST AFRICA

- Prospectivity highlighted by recent discoveries
- Mostly areas with frontier qualities but increasing potential for OBN
- Strong TGS data position

NORWAY

- Push for new technology in mature areas
- Still areas with need for streamer data
- Strong TGS data position

MIDDLE EAST

- Push for new acquisition technologies
- Attractive imaging potential
- Improving TGS data position

SOUTHEAST ASIA

- Governments committed to build better selfsufficiency of energy
- Both mature and emerging basins
- Strong TGS data position

Source: Company information

The industry's largest and most modern multi-client library...



Seismic data

Global coverage

3.1m square kilometers of 3D seismic data

6.28m line kilometers of 2D data

64% of offshore basins¹

76% of open blocks²

84% of blocks that contain discoveries³

9.5m digital well logs⁴



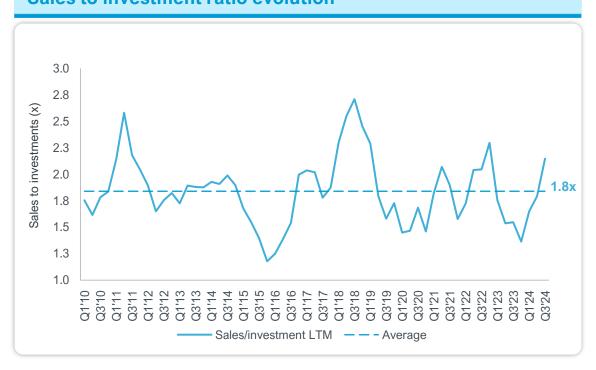
Source: Company information as of August 1, 2024 (unless otherwise specified)



2...with a track record of strong return on investment



Sales to investment ratio evolution¹



MC library net book value evolution



Strong return on investment avg. sales to investment of ~1.8x

Net book value of ~\$1.2bn

\$4bn+ of multi-client investments since 2018



Best-in-class and modern streamer fleet...

Overview of streamer fleet

	VESSEL NAME		VESSEL CLASS	STREAMER CAPACITY	YEAR BUILT	LENGTH (M)
	Ramform Hyperion		Titan-class	24	2017	104
	Ramform Tethys		Titan-class	24	2016	104
eet	Ramform Atlas	GI MANIN MAN	Titan-class	24	2014	104
Core streamer fleet	Ramform Titan		Titan-class	24	2013	104
	Ramform Sovereign		S-class	22	2008	102
	Ramform Victory		V-class	20	1999	86
	Ramform Vanguard		V-class	20	1999	86

	VESSEL NAME		VESSEL CLASS	STREAMER CAPACITY	YEAR BUILT	LENGTH (M)
Flexible	Sanco Swift		N/A	14	2013	96
	PGS Apollo		N/A	12	2010	93
Cold-stacked	Ramform Valiant		V-class	20	1998	86
	Ramform Explorer	La Conte	N/A	12	1995	83
Service agreement	Tansa - JOGMEC		S-class	22	2009	86

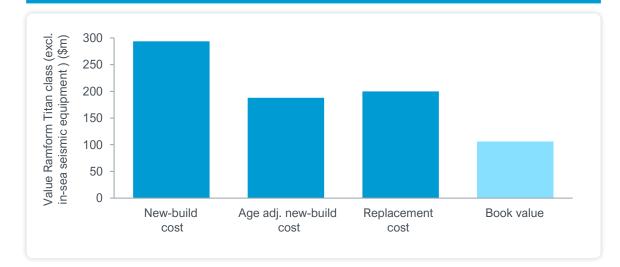
Source: Company information



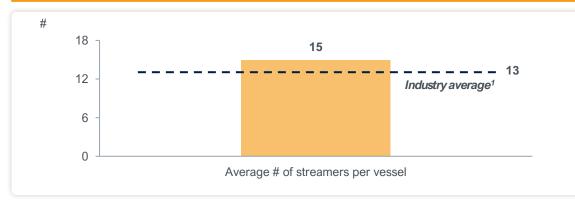
...acquired at an attractive price...



Implied Ramform Titan class vessel value (\$m)



Modern fleet with high streamer capacity



Key considerations

Acquired at average price of ~\$100m

- ~50% lower than the age adj. new-build cost or replacement cost for similar spec vessel
- Replacing the four Titan class vessels would cost ~\$800m

Modern fleet of high-capacity 3D Ramform streamer vessels with avg. age ~9 years for Titan-class

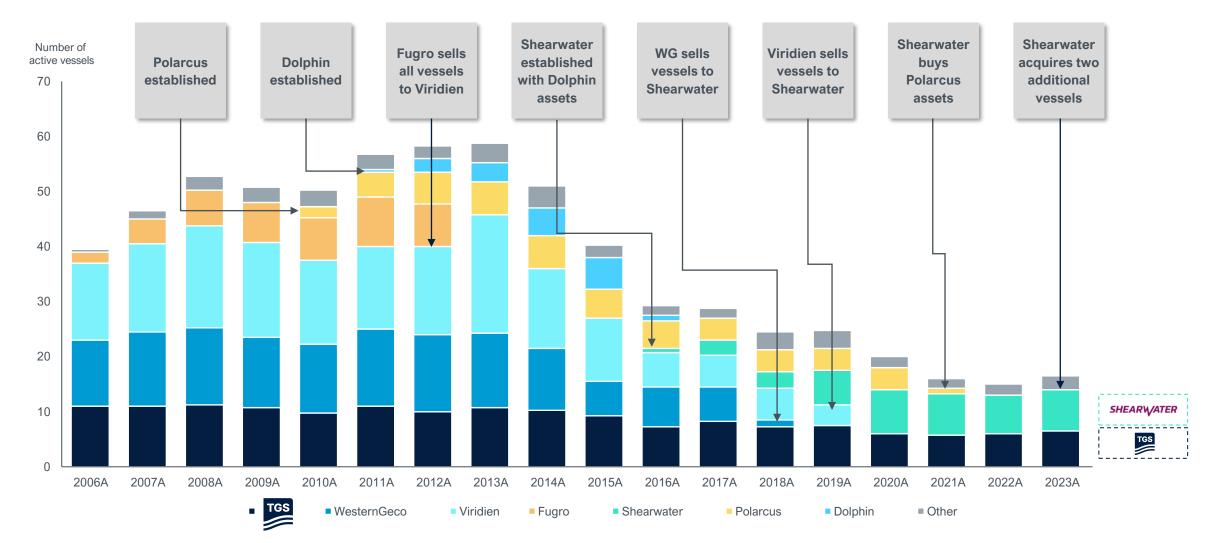
Avg. age of core streamer fleet is ~15 years

Well consolidated supply side with no new-build activity



...in a data acquisition market which has significantly consolidated in the last few years





The industry's leading OBN player



Key highlights



Leading position in the deep-water OBN market with ~35% capacity, and ~20% of overall global OBN capacity

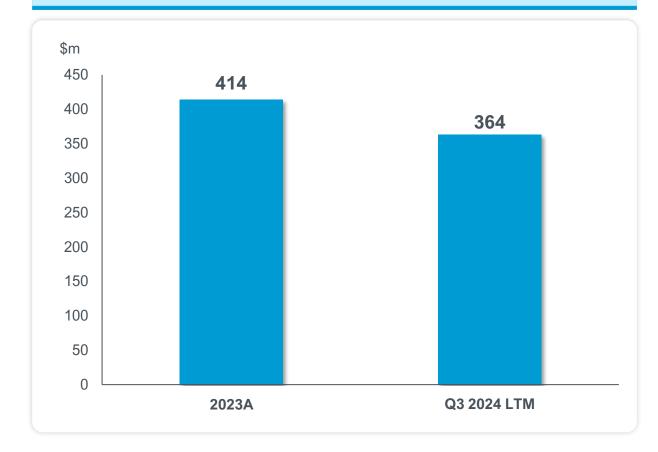


Near field exploration and production seismic driven revenue stream



Provides significant diversification of revenues

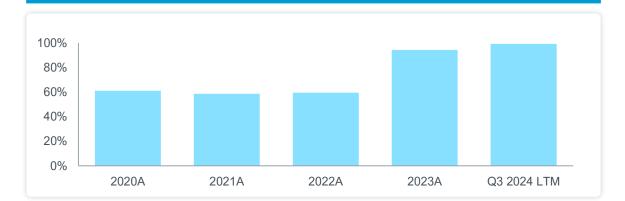
OBN contribution to the Group revenue



Additional diversification and resilience through productionbased revenues



4D OBN revenues in % of total OBN revenues¹



4D share of contract streamer work²



~95% of the node contract acquisition work driven by production in 2023

Over last five years, the average node contract work from production was above 70%

Production streamer seismic fluctuates from year-to-year

On average 40% of contract streamer work is production based

Source: Company information

TGS has significant exposure to both exploration and life-of-field phases



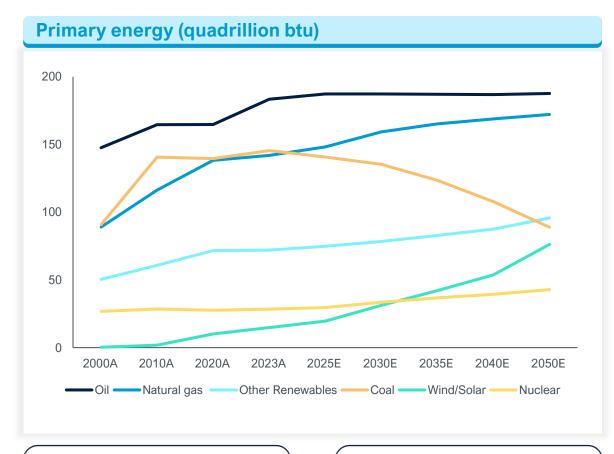
Multi-client Streamer Acquisition Streamer & OBN Acquisition 2D and 3D data coverage across 3D proprietary contract data and 4D streamer and OBN proprietary mature, emerging and frontier basins integrated multi-client projects contract surveys Revenue split¹ Revenue split1 ~30% ~70%

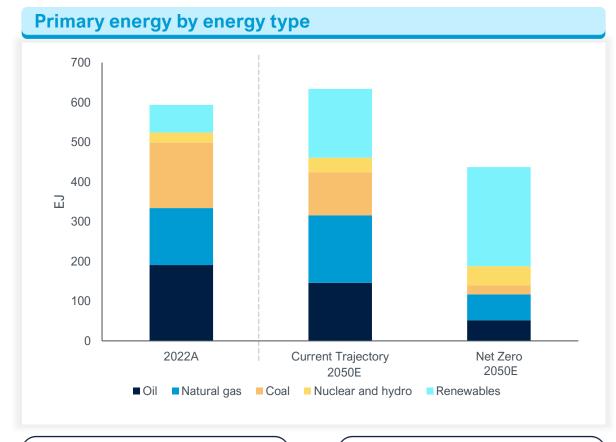
Exploration and evaluation of held acreage

Production

• New energy presents an attractive opportunity...









Oil and gas continues to be a significant part of the energy mix



CCUS expected to become "a license to operate"



Renewable energy more than doubles by 2050 in current trajectory



Renewable energy to increase more than three-fold in Net Zero 2050 scenario

Source: ExxonMobil, bp



...providing a clear growth path to TGS



New energy growth planned across four key avenues



Knowledge platform



Wind



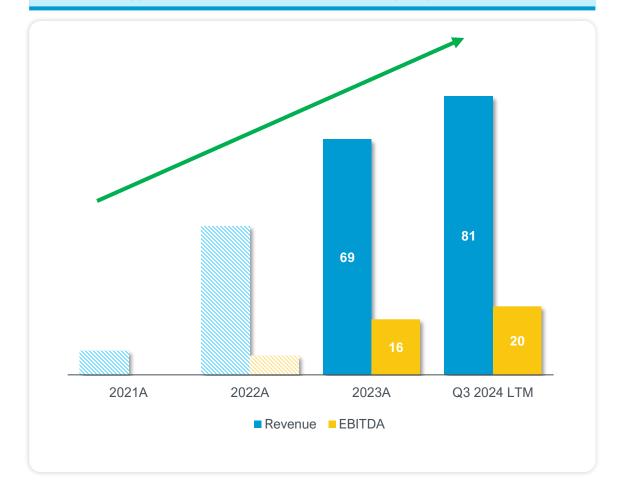
Carbon storage



Solar

- Move from web-based data intelligence database to a Knowledge Platform
- Offer technology, competencey, and answer products to be the trusted partner
- Expand wind and metocean offering beyond the MC offering
- Capitalize on wide tow and auxiliary measurement capabilities to leverage efficiency
- Offer monitoring solution to generate long-term repeat business
- Fit for purpose business models and partnerships matching diverse client base
- Scale up globally on Data Gateway offering
- Scale up globally on Asset Management for solar parks

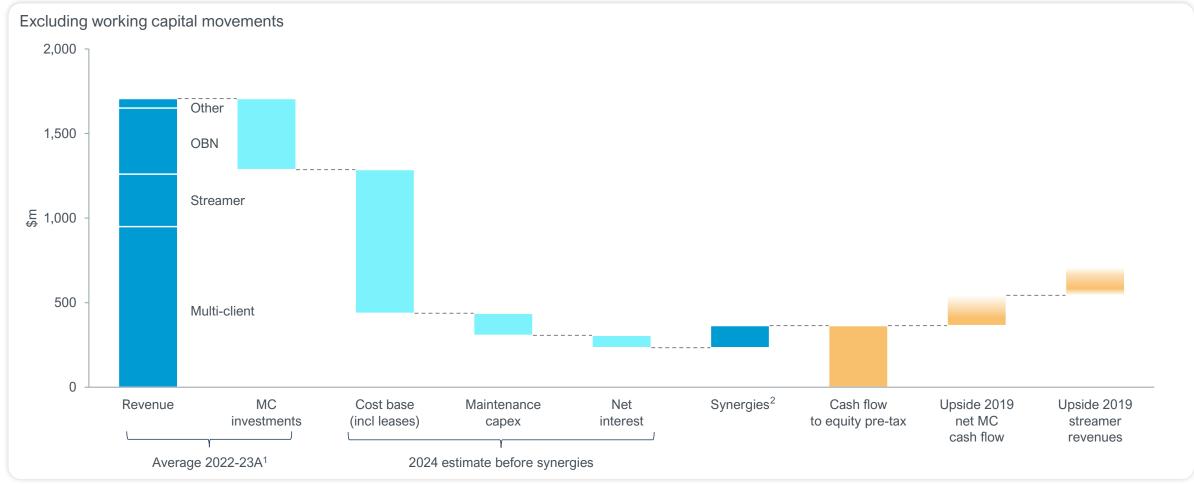
New energy contribution to the Group¹ (\$m)



5 Strong earnings and cash flow generation potential...







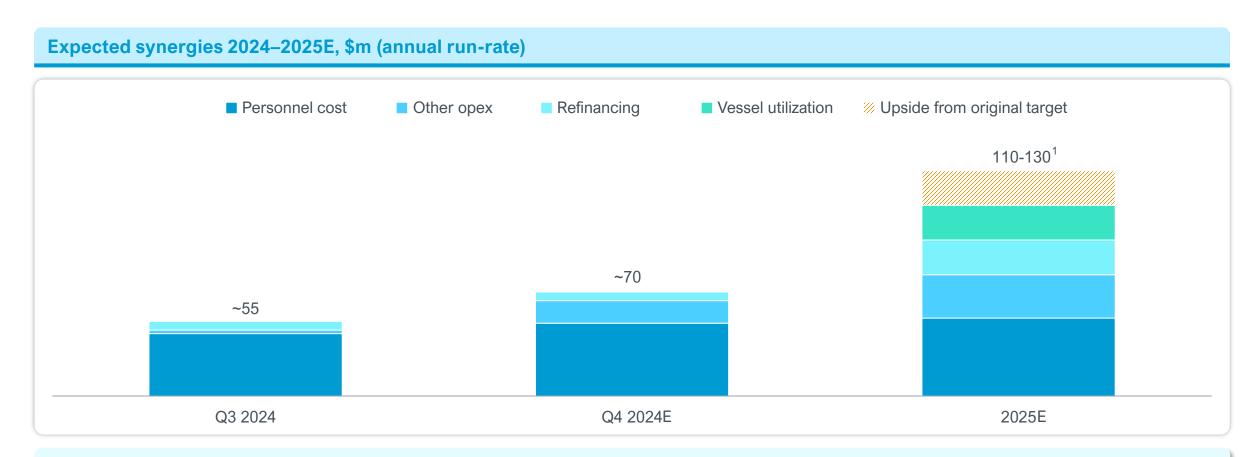
Source: Company information

Notes: This slide is for illustrative purposes; ¹ Pro-forma figures; ² Excluding integration costs of \$20-25m across 2024-25E



…further strengthened by substantial synergies

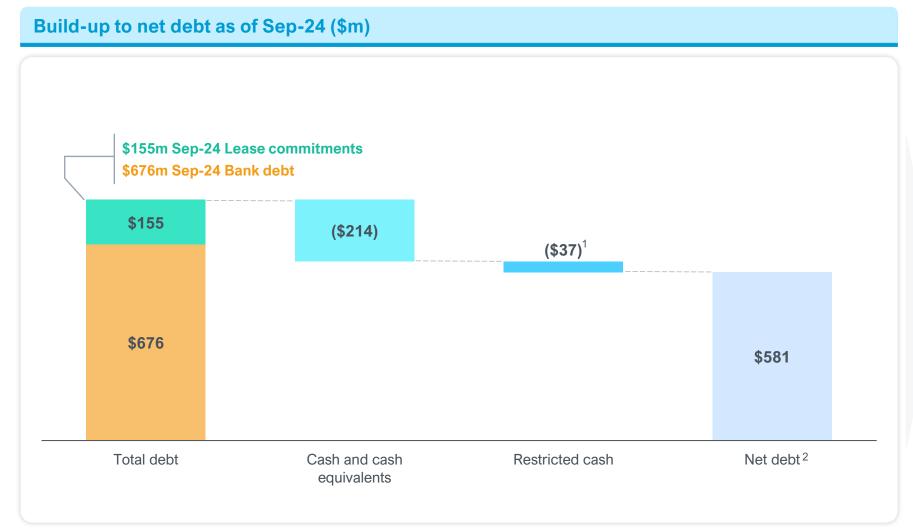




Highly visible pathway for TGS to realize substantial synergies and generate incremental \$110-130m¹ cash flows in the coming years

⁶ Solid balance sheet and robust liquidity...









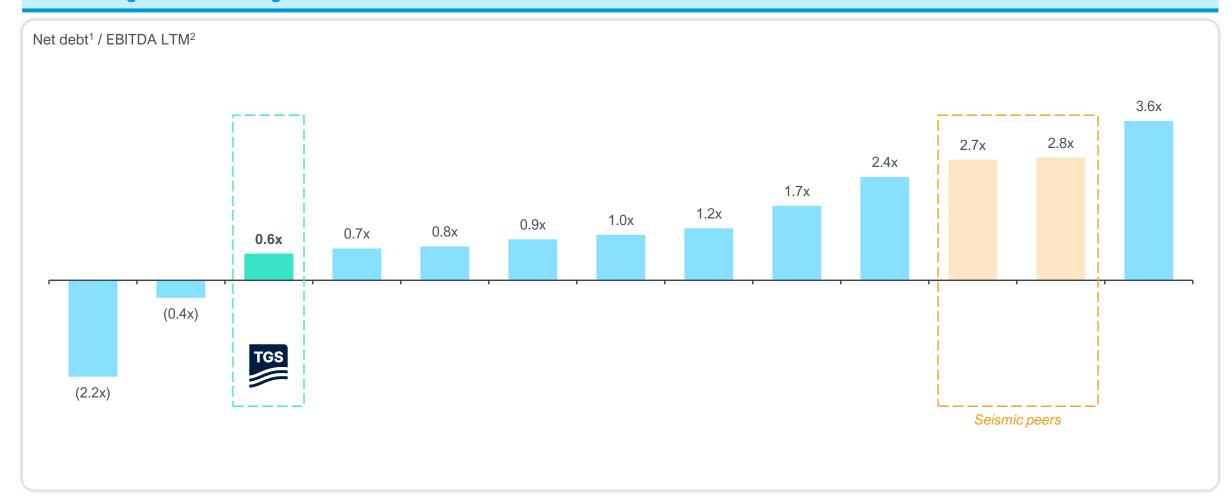
Source: Company information

Notes: 1 Includes \$32.6m held in debt service reserve and retention accounts related to the ECF loans for Ramform Titan, Ramform Tethys and Ramform Hyperion; 2 Net debt includes IFRS16 leases



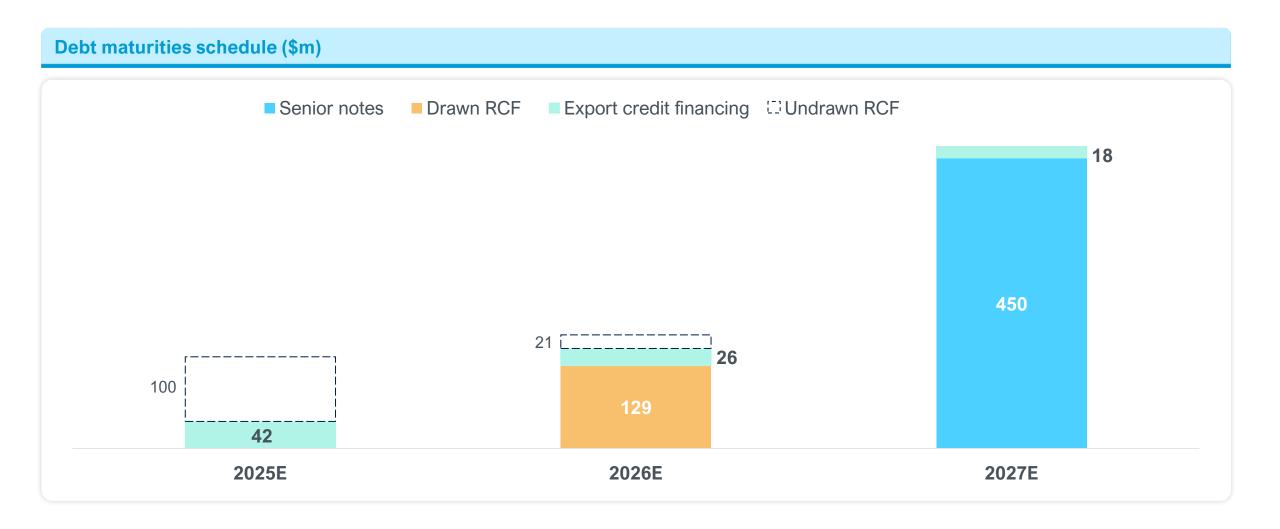


Net leverage benchmarking



TGS has an ample runway to its key debt maturities





© Clear capital allocation priorities





Maintain solid balance sheet

- Target net debt (ex. leases) of \$250-350m
 - Net debt (ex. leases) of \$425m and \$581m (incl. leases) as of September 30, 2024
- Maintain strong liquidity throughout the cycle



Disciplined organic investments

- MC investments: Aim to yield sales-to-investment in line with historical levels
- Streamer fleet: Maintaining current capacity
- OBN: Growth in line with market and enhanced focus on maintaining margins



Prudent distribution to shareholders

- Aim to pay a stable dividend on a quarterly basis
 - Annual dividend level decided in the beginning of the year based on long-term cash flow outlook
- Additional distribution potential through buybacks and/or dividends to manage net debt within target range

TGS' net debt target translates into prudent through-the-cycle leverage levels



Key considerations

Net debt (ex. leases) of **\$425m** and **\$581m** (incl. leases) on Sep 30, 2024

Target net debt (ex. leases) of ~\$250 to \$350m

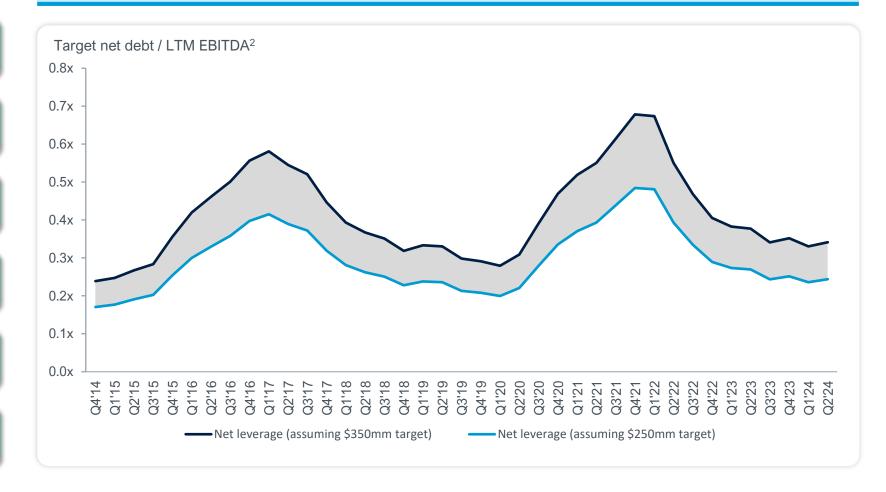
Implied target net leverage^{1,2} **well below 1.0x** in historical performance levels

Robust credit ratings of Ba3 / BB- from Moody's and S&P

Aim to maintain **strong liquidity** throughout the cycle

Strong asset backing

Illustrative net leverage¹ over historical years based on target \$250-350m net debt



Bringing it all together



The premier energy data company with a sizeable, vertically integrated business model



Global leader in multi-client data with the largest seismic library in the world





3 Best-in-class streamer fleet and leading OBN expertise



Expanded energy transition offering with CCS and offshore wind exposure



5 Strong cashflow generation with highly visible pathway to realize substantial cost synergies



6 Prudent financial policy and strong liquidity providing significant downside resilience





Executive summary

Key TGS highlights

Appendix

IFRS and Non-IFRS measures



Non-IFRS Measures

Certain key operating metrics that are not defined under IFRS (alternative performance measures) are included in this presentation. These non-IFRS measures are used by us to monitor the underlying business performance of TGS from period to period and to facilitate comparison with our peers. Since not all companies calculate these or other non-IFRS metrics in the same way, the manner in which we have chosen to calculate the non-IFRS metrics presented herein may not be compatible with similarly defined terms used by other companies. The non-IFRS metrics should not be considered in isolation of, or viewed as substitutes for, the financial information prepared in accordance with IFRS. Certain of the key operating metrics are based on information derived from our regularly maintained records and accounting and operating systems.

Pro-forma financials

The unaudited pro forma condensed combined financial information has been derived from the historical consolidated financial statements of TGS and PGS in accordance with Article 11 of the SEC's Regulation S-X. The pro forma statements of operation for the nine months ended September 30, 2024 and the year ended December 31, 2023 are based on the Consolidated Financial Statements and the PGS Financial Statements for such periods, and were prepared to give effect to the Merger as if it had been completed on January 1, 2023.

Produced Financials

For the purpose of management reporting, TGS ASA prepares produced financials, where sales committed prior to completion of a multi-client project are recognized on a percentage-of-completion basis, as opposed to in the IFRS accounts, where these revenues are recognized at the point of completion of the projects. The other segments are reporting under IFRS. Produced Revenue/Produced Multi-client Sales is measured by applying the percentage of completion method to early sales and proprietary sales as defined above. POC early sales revenues are measured by applying the percentage-of-completion method to early sales only. This is based on the principles applied prior to the implementation of IFRS 15, Revenue from Customer Contracts, on 1 January 2018. In accordance with IFRS 15, multi-client pre-funding revenues (revenues committed prior to completion of a project) are no longer recognized under the previously applied percentage-of-completion ("POC") method. Instead, all such revenues are generally recognized at the "point in time" when the customer receives access to, or delivery of, the finished data which often will take place a year or more after the acquisition of data due to the time required to complete data processing.

EBITDA means earnings before interest, taxes, amortization, depreciation, and impairments. TGS uses EBITDA because it is useful when evaluating operating profitability as it excludes amortization, depreciation and impairments related to investments that occurred in the past. Also, the measure is useful when comparing TGS' performance to other companies. The table below presents a reconciliation of the IFRS Financial measure of operating profit (EBIT) to POC EBITDA for each of the periods listed.

Net Debt represents total debt as recognized on the balance sheet less cash and cash equivalents and restricted cash. **Net debt-to-EBITDA**, or "**leverage**", is measured as net debt divided by adjusted trailing twelve-month POC EBITDA. The table on the following slide presents a reconciliation of the IFRS Financial measure of Total Borrowings to the Non-IFRS measure of Net Debt and a calculation of Net Debt-to-EBITDA for the periods Q3 2024.

Free Cash Flow (FCF) means, when calculated by TGS, cash flow from operation plus the cash flow from investments (net of investments in M&A), minus paid interests. The table below presents the calculation of the combined Free Cash Flow from the IFRS Cash flow Statement, in this table we have not aligned accounting principles.

(in \$m)	Pro-forma 2023 (A)	Pro-forma 9M 2023 (B)	Pro-forma 9M 2024 (C)	Pro-forma LTM (A-B+C)
Operating profit (IFRS)	91	4	120	207
Revenue POC Adjustments	223	245	158	136
Accelerated amortization of POC MC library Adjustments	(144)	(151)	(85)	(78)
Operating profit (POC)	170	98	193	266
Impairment of the multi-client library	8	6	1	3
Produced accelerated amortization of multi-client library	265	222	168	211
Straight-line amortization of multi-client library	277	210	186	253
Depreciation, amortization and impairment	173	113	167	226
EBITDA (POC)	893	650	716	959

(in \$m)	Combined 2023 (A)	Combined 9M 2023 (B)	Combined 9M 2024 (C)	Combined LTM (A-B+C)
Cash flow from operations	1,052	789	655	919
Cash flow from investments	(713)	(541)	(368)	(540)
Excluding investments through mergers and acquisitions	-	-	(87)	(87)
Interest expense	(93)	(81)	(87)	(99)
Free cash flow	245	166	114	193

Net interest-bearing debt



Net interest bearing debt (\$m)	30.09.2024
Revolving Credit Facility ¹	128.2
Export credit financing, due 2025	20.8
Export credit financing, due 2027	76.9
Senior notes, due 2027	450.0
Total loans and bonds, gross	676.2
Cash and cash equivalents	(213.8)
Restricted cash ²	(37.1)
Net interest-bearing debt (ex. leases)	425.3
Current lease liabilities	103.8
Non-current lease liabilities	51.6
Net interest-bearing debt (incl. leases)	580.7
Pro-forma POC EBITDA ³ Q3 2024 LTM	958.6
Leverage	0.6x

- RCF in legacy TGS and secured
- ECF secured in Titan class vessels
- Senior notes collaterals in legacy PGS group
- Legacy TGS provided legacy PGS with \$100m subordinated drawing facility that counts as liquidity reserve according to bond terms

IFRS – Balance Sheet



	As reported	As reported	% change from	As reported
All amounts in \$m	Q3 2024	Q2 2024	Q2 2024	Q3 2023
Goodwill	560.1	384.6	47%	384.6
Multi-client library	1,226.4	781.5	57%	745.0
Deferred tax asset	245.6	68.6	258%	90.1
Right-of-use assets	130.1	114.8	13%	54.7
Other non-current assets	1,082.1	248.6	335%	226.9
Restricted cash	32.5	0.0	n/a	0.0
Total non-current assets	3,276.8	1,598.2	105%	1,501.3
Cash and cash equivalents	213.8	125.0	75%	200.2
Accounts receivable and accrued revenues	429.7	156.9	174%	256.5
Other current assets	164.1	185.8	(14%)	106.1
Total current assets	807.5	467.8	73%	562.8
TOTAL ASSETS	4,084.4	2,065.9	98%	2,064.1
Total equity	2,071.0	1,260.5	65%	1,301.8
Deferred tax liability	45.2	16.1	180%	21.7
Non-current lease liability	51.6	43.8	18%	30.9
Other non-current liabilities	724.6	97.7	642%	45.1
Total non-current liabilities	821.4	157.6	421%	97.8
Taxes payable, withheld payroll tax, social security and VAT	91.3	63.3	39%	72.0
Current lease liability	103.8	79.3	31%	30.5
Deferred revenue	513.6	314.9	63%	279.6
Other current liabilities	483.3	190.2	154%	282.5
Total current liabilities	1,192.0	647.8	84%	664.5
TOTAL EQUITY AND LIABILITIES	4,084.4	2,065.9	98%	2,064.1

IFRS – Profit & Loss



All amounts in \$m	As reported Q3 2024	As reported Q2 2024	% change from Q2 2024	As reported YTD 2024	As reported YTD 2023	% change from YTD 2023
Total revenues ¹	451.1	225.4	100%	827.5	604.9	37%
Cost of sales	107.3	71.5	50%	184.2	192.8	(4%)
Personnel cost	87.5	34.4	154%	152.0	99.4	53%
Other operational costs	26.1	17.0	54%	62.6	49.5	26%
EBITDA	230.2	102.6	124%	428.8	263.2	63%
Straight-line amortization	65.3	41.4	58%	145.0	120.6	20%
Accelerated amortization ²	44.2	9.3	373%	54.9	35.3	56%
Impairments	1.3	4.7	(73%)	1.3	6.3	(80%)
Depreciation	59.5	20.9	184%	122.5	58.6	109%
Operating result	59.9	26.2	129%	105.1	42.3	148%
Financial income	4.3	1.6	556%	12.9	5.1	152%
Financial expenses	(18.0)	(2.0)	1086%	(32.1)	(11.9)	170%
Exchange gains/losses	6.0	1.0	492%	(5.8)	0.3	(2,062%)
Gains/(losses) from JV	0.0	1.8	(100%)	0.0	0.5	(100%)
Result before taxes	52.3	28.5	83%	80.1	36.3	121%
Tax cost	14.8	11.7	26%	23.9	5.6	327%
Net income	37.5	16.8	123%	56.2	30.7	83%
EPS (USD)	0.19	0.13		0.33	0.26	
EPS fully diluted (USD)	0.19	0.13		0.33	0.25	

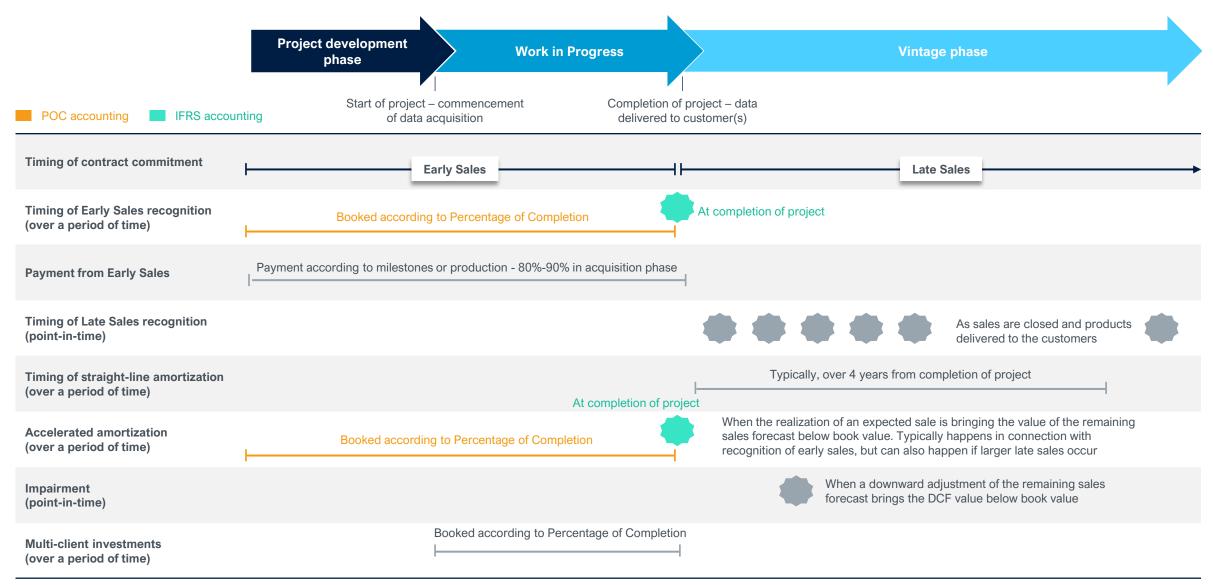
IFRS - Cash Flow



A	A - u - u - u t - d	As reported	As reported
Q3 2024	Q3 2023	YID 2024	YTD 2023
52.3	28.5	80.1	36.3
			220.8
			(16.1)
		` ,	(15.3)
			234.4
			(23.0)
264.9	202.5	447.4	437.1
(22.8)	(12.2)	(GE E)	(37.1)
	` ,		
,	` '	,	(288.3)
			0.0 4.5
			0.0
		. ,	(320.9)
(56.9)	(157.7)	(279.9)	(320.9)
72.0	0.0	130.2	0.0
(84.0)	(45.0)	(84.0)	(44.7)
` ,	` ,	` ,	(5.4)
(27.5)	(17.4)	(64.1)	(52.5)
(29.5)	(11.5)	(70.0)	(33.6)
0.0	0.0	0.0	(54.4)
0.0	86.6	0.0	86.6
(0.3)	0.0	(0.3)	0.0
(18.5)	0.0	(18.5)	0.0
(123.4)	11.1	(148.3)	(104.1)
9.28	55.0	10.2	12.1
			188.5
			(0.3)
			200.2
	(23.8) (122.3) 86.8 0.4 0.0 (58.9) 72.0 (84.0) (35.6) (27.5) (29.5) 0.0 0.0 (0.3) (18.5)	Q3 2024 Q3 2023 52.3 28.5 170.3 76.4 6.3 (9.9) 32.8 (7.2) 6.4 122.7 (3.2) (8.1) 264.9 202.5 (23.8) (12.3) (122.3) (146.7) 86.8 0.0 0.4 1.3 0.0 0.0 (58.9) (157.7) 72.0 0.0 (84.0) (45.0) (35.6) (16.6) (27.5) (17.4) (29.5) (11.5) 0.0 0.0 0.0 86.6 (0.3) 0.0 (18.5) 0.0 (123.4) 11.1 82.6 55.9 125.0 143.9 6.1 0.4	Q3 2024 Q3 2023 YTD 2024 52.3 28.5 80.1 170.3 76.4 323.6 6.3 (9.9) (31.7) 32.8 (7.2) 35.0 6.4 122.7 56.9 (3.2) (8.1) (16.5) 264.9 202.5 447.4 (23.8) (12.3) (65.5) (122.3) (146.7) (246.2) 86.8 0.0 86.8 0.4 1.3 3.2 0.0 0.0 (58.2) (58.9) (157.7) (279.9) 72.0 0.0 130.2 (84.0) (45.0) (84.0) (35.6) (1.6) (41.7) (27.5) (17.4) (64.1) (29.5) (11.5) (70.0) 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 (84.0) (35.6) (1.6) <

POC vs. IFRS accounting for multi-client projects





Source: Company information

POC vs. IFRS accounting for multi-client projects (cont'd)



	POC	IFRS		
Revenue recognition – Early sales	Booked according to Percentage of Completion during development and work-in-progress	At full project completion		
Revenue recognition – Late sales At delivery to the customer		At delivery to the customer		
Key considerations	 ✓ Offers a more accurate picture of cash flows ✓ Revenue recognition during early sales based on Percentage of Completion 	 ✓ Adherence to international accounting standards ✓ Consistency in accounting recognition of early sales and late sales X Does not provide an accurate picture of cash flows 		

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