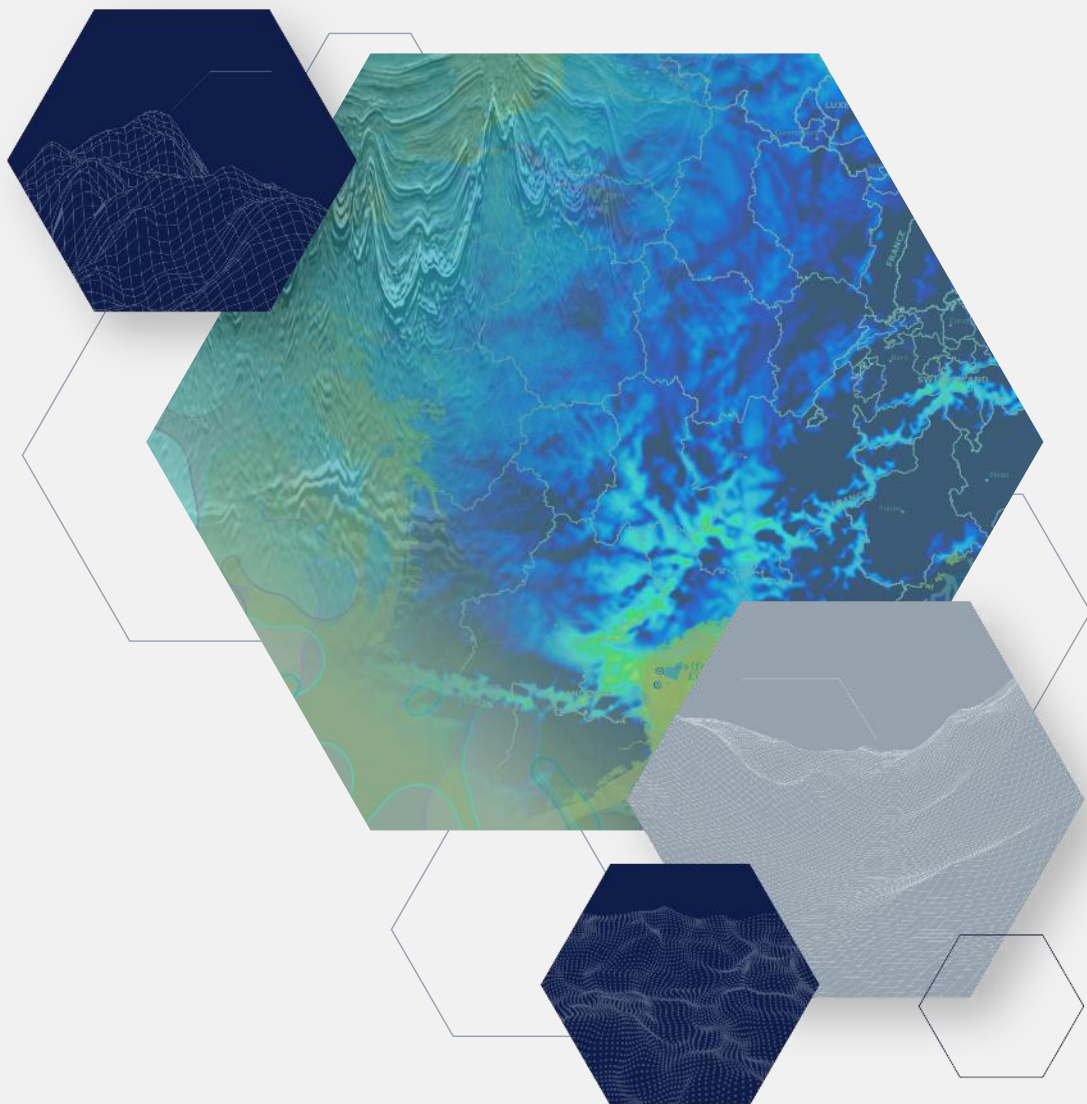


28 JUNE 2024



# Analyst Consensus Estimate

Collected 17 June to 27 June 2024

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# Analyst Consensus Estimate - Median

POC Financials	Q2 2024	Q3 2024	Q4 2023	2024	2025
POC Early Sales	48.0	82.7	87.0	295.8	297.5
Late Sales	69.0	75.0	106.0	316.0	320.0
Proprietary revenues	99.1	115.4	94.6	389.9	445.8
<b>Total POC revenues</b>	<b>216.5</b>	<b>262.7</b>	<b>276.0</b>	<b>998.0</b>	<b>1,055.0</b>
<b>POC EBITDA</b>	<b>128.7</b>	<b>164.0</b>	<b>190.4</b>	<b>630.6</b>	<b>675.0</b>
<b>POC EBIT</b>	<b>31.6</b>	<b>57.0</b>	<b>80.2</b>	<b>210.1</b>	<b>244.0</b>
<b>Multi-client investments</b>	<b>55.0</b>	<b>95.0</b>	<b>100.0</b>	<b>325.0</b>	<b>345.0</b>
<b>Cash and cash equivalent:</b>	<b>175.0</b>	<b>209.8</b>	<b>231.8</b>	<b>231.0</b>	<b>319.5</b>
<b>Number of estimates</b>	<b>9</b>	<b>7</b>	<b>6</b>	<b>8</b>	<b>8</b>
IFRS Financials	Q2 2024	Q3 2024	Q4 2023	2024	2025
<b>Total Revenues</b>	<b>246.2</b>	<b>297.1</b>	<b>285.0</b>	<b>949.0</b>	<b>1,091.3</b>
<b>EBIT</b>	<b>50.4</b>	<b>77.8</b>	<b>69.0</b>	<b>151.1</b>	<b>260.8</b>
<b>Net profit</b>	<b>36.8</b>	<b>57.4</b>	<b>52.0</b>	<b>107.0</b>	<b>191.4</b>
<b>EPS</b>	<b>0.3</b>	<b>0.4</b>	<b>0.4</b>	<b>1.0</b>	<b>1.3</b>
<b>DPS</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	<b>0.6</b>	<b>0.6</b>
<b>Number of estimates</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>

# Analyst Consensus Estimate - Average

POC Financials	Q2 2024	Q3 2024	Q4 2023	2024	2025
POC Early Sales	47.7	85.5	89.7	297.0	297.1
Late Sales	69.1	73.0	107.3	320.4	333.6
Proprietary revenues	99.0	117.1	95.4	395.7	402.6
<b>Total POC revenues</b>	<b>215.8</b>	<b>214.4</b>	<b>194.9</b>	<b>900.5</b>	<b>918.5</b>
<b>POC EBITDA</b>	<b>127.2</b>	<b>169.7</b>	<b>196.2</b>	<b>635.3</b>	<b>678.9</b>
<b>POC EBIT</b>	<b>30.5</b>	<b>60.7</b>	<b>80.1</b>	<b>211.8</b>	<b>244.5</b>
<b>Multi-client investments</b>	<b>54.9</b>	<b>100.0</b>	<b>102.8</b>	<b>324.9</b>	<b>347.0</b>
<b>Cash and cash equivalent:</b>	<b>183.1</b>	<b>211.1</b>	<b>232.9</b>	<b>230.9</b>	<b>313.7</b>
<b>Number of estimates</b>	<b>9</b>	<b>7</b>	<b>6</b>	<b>8</b>	<b>8</b>
IFRS Financials	Q2 2024	Q3 2024	Q4 2023	2024	2025
<b>Total Revenues</b>	<b>243.9</b>	<b>292.8</b>	<b>301.1</b>	<b>989.9</b>	<b>1,104.1</b>
<b>EBIT</b>	<b>49.5</b>	<b>68.6</b>	<b>72.6</b>	<b>181.1</b>	<b>254.5</b>
<b>Net profit</b>	<b>36.6</b>	<b>51.7</b>	<b>55.7</b>	<b>129.7</b>	<b>188.3</b>
<b>EPS</b>	<b>0.2</b>	<b>0.4</b>	<b>0.4</b>	<b>1.1</b>	<b>1.4</b>
<b>DPS</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	<b>0.6</b>	<b>0.7</b>
<b>Number of estimates</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>

# Analyst Consensus Estimate - Low

POC Financials	Q2 2024	Q3 2024	Q4 2023	2024	2025
POC Early Sales	42.5	76.5	77.5	275.0	252.4
Late Sales	60.0	60.0	82.3	298.4	300.0
Proprietary revenues	90.0	105.0	87.6	366.6	68.0
<b>Total POC revenues</b>	<b>207.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>POC EBITDA</b>	<b>114.0</b>	<b>154.9</b>	<b>159.8</b>	<b>596.0</b>	<b>621.1</b>
<b>POC EBIT</b>	<b>12.0</b>	<b>44.1</b>	<b>58.2</b>	<b>174.7</b>	<b>167.8</b>
<b>Multi-client investments</b>	<b>50.0</b>	<b>90.0</b>	<b>92.0</b>	<b>312.0</b>	<b>297.0</b>
<b>Cash and cash equivalent:</b>	<b>159.0</b>	<b>193.0</b>	<b>217.1</b>	<b>202.0</b>	<b>215.0</b>
<b>Number of estimates</b>	<b>9</b>	<b>7</b>	<b>6</b>	<b>8</b>	<b>8</b>
IFRS Financials	Q2 2024	Q3 2024	Q4 2023	2024	2025
<b>Total Revenues</b>	<b>219.5</b>	<b>246.0</b>	<b>259.9</b>	<b>928.5</b>	<b>1,054.0</b>
<b>EBIT</b>	<b>44.1</b>	<b>32.0</b>	<b>32.3</b>	<b>146.0</b>	<b>200.0</b>
<b>Net profit</b>	<b>33.0</b>	<b>24.0</b>	<b>25.6</b>	<b>103.3</b>	<b>150.0</b>
<b>EPS</b>	<b>0.1</b>	<b>0.2</b>	<b>0.2</b>	<b>0.8</b>	<b>1.1</b>
<b>DPS</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	<b>0.6</b>	<b>0.6</b>
<b>Number of estimates</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>

# Analyst Consensus Estimate - High

POC Financials	Q2 2024	Q3 2024	Q4 2023	2024	2025
POC Early Sales	51.0	102.0	114.0	313.2	340.0
Late Sales	75.0	82.7	132.3	355.6	401.9
Proprietary revenues	105.6	131.4	107.0	440.0	480.0
<b>Total POC revenues</b>	<b>225.0</b>	<b>297.1</b>	<b>340.4</b>	<b>1,065.7</b>	<b>1,167.0</b>
<b>POC EBITDA</b>	<b>142.0</b>	<b>193.2</b>	<b>244.8</b>	<b>709.3</b>	<b>741.0</b>
<b>POC EBIT</b>	<b>50.4</b>	<b>77.8</b>	<b>101.6</b>	<b>249.6</b>	<b>305.8</b>
<b>Multi-client investments</b>	<b>60.0</b>	<b>120.0</b>	<b>120.0</b>	<b>332.0</b>	<b>400.0</b>
<b>Cash and cash equivalent:</b>	<b>232.2</b>	<b>231.8</b>	<b>251.0</b>	<b>259.0</b>	<b>431.7</b>
<b>Number of estimates</b>	<b>9</b>	<b>7</b>	<b>6</b>	<b>8</b>	<b>8</b>
IFRS Financials	Q2 2024	Q3 2024	Q4 2023	2024	2025
<b>Total Revenues</b>	<b>266.0</b>	<b>335.5</b>	<b>358.4</b>	<b>1,092.2</b>	<b>1,167.0</b>
<b>EBIT</b>	<b>54.0</b>	<b>96.1</b>	<b>116.4</b>	<b>246.2</b>	<b>302.8</b>
<b>Net profit</b>	<b>40.0</b>	<b>73.6</b>	<b>89.6</b>	<b>178.7</b>	<b>223.4</b>
<b>EPS</b>	<b>0.3</b>	<b>0.6</b>	<b>0.7</b>	<b>1.4</b>	<b>1.7</b>
<b>DPS</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	<b>0.6</b>	<b>0.8</b>
<b>Number of estimates</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>